

## Case Study: Antonini & Cohen Immigration Law Group



### Enabling a Smooth Merger and Transition

**Situation:** Antonini & Cohen Immigration Law Group is an Atlanta-based firm that provides energetic, effective and aggressive representation in all areas of American immigration law. Established in 2012, this firm is the result of the merger of two well-respected firms helmed by immigration law veterans Carolina Antonini and Marshall Cohen. "Carolina and I had collaborated before and we decided it made perfect sense to formally combine our strengths to help clients," says Marshall. "We both had our own established firms with their own systems and processes in place, but we needed to be able to get everyone on the same page."

**Solution:** Though both firms had been working with individual IT consultants, the merger meant a need for more robust technology and a team dedicated to creating a seamless transition so as not to disrupt current client work. "When we started looking for someone to manage our IT needs," says Marshall, "I was introduced to Network 1 Consulting through a web developer I knew. They had worked with Network 1 before and had very good things to say about them." Though the firm was not immediately familiar with Network 1 themselves, they trusted the referral and were impressed with the staff they met from Network 1. "I explained my concerns from my previous experiences with IT firms. They were professional, set realistic expectations and walked us through everything."

**Results:** Moving two offices in to a new space and converting two different systems over to a separate new system is a daunting proposition, but the process went smoothly for Antonini & Cohen. "We asked Network 1 for no surprises and that's what they delivered. They provided regular updates, were responsive when we had questions and always quickly addressed any concerns we had." In the years since the merger, Network 1 has continued to work with Antonini & Cohen as their outsourced IT department, maintaining their network and providing helpdesk assistance whenever anyone in the firm has an IT issue or question. "They are a great group and I'm very pleased we selected them for such an important event. They made things very easy for us."

**Network 1 Consulting, Inc.**

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